

## **Notes to the Consolidated Financial Statements**

*For the years ended March 31, 2012 and 2011*

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### **1. Basis of Presenting the Consolidated Financial Statements**

The accompanying consolidated financial statements of THE NIPPON ROAD CO., LTD. (the "Company") and its consolidated subsidiaries (hereinafter referred to collectively as the "Companies") are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Securities and Exchange Law of Japan.

Certain items presented in the consolidated financial statements submitted to the Director of Kanto Finance Bureau in Japan have been reclassified for the convenience of readers outside Japan.

The consolidated financial statements are not intended to present the consolidated financial position, results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries and jurisdictions other than Japan.

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### **2. Summary of Significant Accounting Policies**

#### **(1) Principles of Consolidation**

At March 31, 2012, the consolidated financial statements included the accounts of the Company and its 41 (41 at March 31, 2011) subsidiaries (38 domestic subsidiaries and 3 overseas subsidiaries). All assets and liabilities of consolidated subsidiaries were revalued to fair market value as of the date of establishment of control. Any difference between the cost of an investment in a subsidiary and the amount of underlying equity in the net assets of the subsidiary, if any at the date of establishment of control, were expensed when incurred, as any such difference was insignificant. All significant intercompany accounts and transactions have been eliminated in consolidation.

The unconsolidated subsidiaries and affiliates did not have a material effect on the consolidated financial statements of the Companies and therefore they were excluded from consolidation. They were not accounted for using the equity method for the reason described above.

Overseas consolidated subsidiaries adopted accounting principles generally accepted in their respective countries and no adjustments were made to their financial statements in consolidation, as allowed under accounting principles and practices generally accepted in Japan. In addition, the financial statements of three overseas subsidiaries (Nippon Road (M) Sdn. Bhd., Thai Nippon Road Co., Ltd. and Thai Nippon Holding Ltd.) were prepared on a calendar-year basis. Significant transactions that occurred between January 1 and March 31 were reflected in the accompanying consolidated financial statements.

#### **(2) Valuation of Securities**

Securities held by the Companies are classified into two categories:

a) Held-to-maturity debt securities that the Companies intend to hold to maturity are stated at cost after accounting for any premium or discount on acquisition, which is amortized over the period to maturity.

b) Marketable equity securities for which market quotations are available are stated at fair value. Net unrealized gains and losses, net of the related tax effect, on these securities are reported as a separate component of "Shareholders' Equity".

Non-marketable equity securities for which it is not practicable to estimate the fair value because of lack of market prices and difficulty in estimating fair value without incurring excessive cost are valued at cost, cost being determined by the moving average method.

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### **(3) Inventory Valuation**

Inventories are classified into three categories:

- a) Merchandise and b) the cost of uncompleted construction contracts, are valued at cost as determined by the job order costing method. (The balance sheet amounts of the inventories are calculated at the reduced book values reflecting potential decline in profitability.)
- c) Raw materials are valued at cost as determined by the moving average method. (The balance sheet amounts of the inventories are calculated at the reduced book values reflecting potential decline in profitability.)

### **(4) Tangible Fixed Assets**

Tangible fixed assets of the Company and its domestic subsidiaries, excluding leased assets, are principally depreciated using the declining-balance method over the estimated useful lives of the assets. However, the straight-line method has been applied to buildings, excluding building fixtures, acquired after April 1, 1998, over the estimated useful lives of the assets.

Leased assets are depreciated using the straight-line method over the lease term.

Tangible fixed assets of overseas subsidiaries are principally depreciated using the straight-line method over the estimated useful lives of the assets.

Normal repairs and maintenance, including minor renewals and improvements, are charged to expense as incurred.

Estimated useful lives range from 3 to 50 years for buildings and structures, and from 2 to 20 years for machinery, equipment, and leased assets.

### **(5) Intangible Assets**

Amortization of intangible assets and long-term prepaid expenses included in "Other investments" are computed using the straight-line method, over the estimated useful lives.

Software for internal use is amortized over the expected useful life of the software (5 years) on a straight-line basis.

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### **(6) Reserves and Allowances**

#### **(i) Allowance for doubtful accounts**

The Company and its domestic subsidiaries provide an allowance for doubtful accounts based on a historical default ratio, in addition to the amount of potential losses from uncollectible receivables based on management's estimate.

The foreign consolidated subsidiaries provide for potential losses from uncollectible receivables based on management's estimate.

#### **(ii) Warranty provision for completed construction contracts**

A warranty reserve for completed construction contracts is provided at an estimated amount, based on the actual level of defects and the related warranty costs specified in the completed construction contracts.

#### **(iii) Provision for loss on construction contracts**

The Company provides a reasonable estimated amount for future loss on construction contracts outstanding at the year-end.

#### **(iv) Accrued bonus to directors and statutory auditors**

To prepare for payment of bonuses to directors and statutory auditors, a reserve for bonus is provided based on the estimated amount of bonus to be paid.

#### **(v) Employee retirement benefits**

A reserve for retirement benefits to employees is provided at an amount equal to the present value of the projected benefit obligation less the fair value of the plan assets at year-end.

Unrecognized past service costs are amortized on a straight-line basis over 12 years from the year in which they occur.

Unrecognized actuarial differences are amortized on a straight-line basis over 12 years from the year after they occur.

### **(7) Translation of Foreign Currency**

All monetary assets and liabilities denominated in foreign currencies, whether long-term or short-term, are translated into Japanese yen at the exchange rate prevailing at the balance sheet date. Resulting gains and losses are included in net income or loss for the period.

Assets and liabilities of the foreign subsidiaries and affiliates are translated into Japanese yen at the exchange rate prevailing at the balance sheet date. Shareholders' equity at the beginning of the year is translated into Japanese yen at the historical rate. Profit and loss accounts for the year are translated into Japanese yen using the average exchange rate prevailing for the year. Differences in yen amounts arising from the use of different rates are presented as "foreign currency translation adjustments" in the shareholders' equity.

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### **(8) Revenue Recognition**

#### **(i) Construction Contracts**

The Company and its domestic consolidated subsidiaries recognize construction contract revenue using the percentage-of-completion method if the outcome of the construction activity is certain during the course of activity, otherwise using the completed contract method.

#### **(ii) Revenue from finance lease transactions**

Lease fees are recognized in sales and cost of sales at time of receipt.

### **(9) Hedge Accounting**

The derivatives designated as hedging instruments by the Companies are principally interest rate swaps.

The Companies have a policy to utilize hedging instruments in order to reduce the Companies' risk of fluctuations in interest rates. Therefore, the Companies' purchases of hedging instruments are limited to, at maximum, the amounts of the hedged items.

Unrealized gains or losses from changes in the fair value of the derivatives designated as "hedging instruments" are deferred as an asset or liability until gains or losses relating to the hedge items are recognized. However, interest rate swaps, if they meet the conditions for hedge accounting and their nominal amount, terms of interest and contract period are substantially the same as those of hedged items, are not valued at fair value, but are accrued net of the swap interest paid and received.

The Companies evaluate the effectiveness of their hedging activities, except for interest rate swaps which meet the conditions described above, with reference to the correlation between fluctuation in the market value of hedged items and hedging instruments accumulated from the commencement of the hedges.

### **(10) Cash and Cash Equivalents**

Cash and cash equivalents in the consolidated statements of cash flows are composed of cash on hand, bank deposits capable of being withdrawn on demand and short-term investments with an original maturity of three months or less and which represent a minor risk of fluctuations in value.

## **Notes to the Consolidated Financial Statements**

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### **(11) Accounting for Consumption Tax**

Consumption tax is imposed at the flat rate of 5% on all domestic consumption of goods and services (with certain exemptions).

The consumption tax withheld upon sale and consumption tax paid by the Companies on their purchases of goods and services are not included in the amounts of respective revenue and cost or expense items in the accompanying consolidated statements of income. The consumption tax withheld and consumption tax paid is recorded as assets or liabilities and the net balance is included in "Accounts payable - other" in the consolidated balance sheets.

### **(12) Income Taxes**

Income taxes of the Company and its domestic subsidiaries consist of corporate income taxes, local inhabitant taxes and enterprise taxes.

The Company and its subsidiaries adopt deferred tax accounting in accordance with the amended regulations for the preparation of consolidated financial statements. Deferred income taxes are determined using the asset and liability approach, whereby deferred tax assets and liabilities are recognized in respect of temporary differences between the tax basis of assets and liabilities and those as reported in the consolidated financial statements.

### **(13) Appropriation of Retained Earnings**

Until the year ended March 31, 2006, under the Japanese Commercial Code and the Articles of Incorporation of the Company, the appropriation of retained earnings proposed by the Board of Directors was subject to approval by the shareholders at a meeting, which must be held within three months of the end of each financial year. The appropriations of retained earnings reflected in the accompanying consolidated financial statements included the results of such appropriations applicable to the immediately preceding financial year as approved at the shareholders' meeting and effected during the relevant year. Dividends were paid to shareholders on the shareholders' register as of the end of each financial year. As was customary practice in Japan, the payment of bonuses to directors and corporate auditors was made out of retained earnings through an appropriation, instead of being charged to the expense of the year.

The Japanese Commercial Code provided that interim cash dividends may be paid as a part of the annual dividend upon approval by the Board of Directors. The Company did not pay such interim dividends to its shareholders.

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Effective from May 1, 2007, under the Japanese Corporate Law, such cash dividends are able to be made at any time by resolution of the shareholders or by the Board of Directors if certain conditions are met.

### **(14) Legal Reserves**

Under the Japanese Corporate Law, the entire amount of the issue price of shares is required to be accounted for as common stock, although a company may, by resolution of its Board of Directors, account for an amount not exceeding one-half of the issue price of the new shares as additional paid-in capital.

The Japanese Corporate Law requires that an amount equal to at least 10% of cash dividends and other cash appropriations are appropriated and set aside as legal reserve until the total amount of legal reserve and additional paid-in capital equals 25% of common stock. The legal reserve and additional paid-in capital may be used to eliminate or reduce a deficit by resolution of the shareholders' meeting or may be capitalized by resolution of the Board of Directors. If the total amount of the legal reserve and additional paid-in capital remains equal to or exceeds 25% of common stock, the legal reserve and additional paid-in capital are available for dividends by resolution of the shareholders' meeting. In the accompanying financial statements, the legal reserve is included in retained earnings and additional paid-in capital is included in capital surplus.

The maximum amount the Company can distribute as dividends is calculated based on the unconsolidated financial statements of the Company in accordance with the Japanese Corporate Law.

### **(15) Additional information**

Adoption of accounting standard for accounting changes and error corrections

Effective April 1, 2011, The Company adopted the "Accounting Standard for Accounting Changes and Error Corrections" (Accounting Standards Board of Japan (ASBJ) Statement No. 24 of December 4, 2009) and the "Guidance on Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Guidance No. 24 of December 4, 2009).

## Notes to the Consolidated Financial Statements

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### 3. United States Dollar Amounts

Amounts in U.S. dollars are included solely for the convenience of readers outside Japan. The rate of ¥82.14=U.S. \$1, the approximate rate of exchange prevailing at March 31, 2012 has been used in translation. The inclusion of such amounts is not intended to imply that Japanese yen have been or could be readily converted, realized or settled in U.S. dollars at this rate or any other rates.

### 4. Notes to the Consolidated Balance Sheets

#### (1) Investments of the Company in equity securities issued by unconsolidated subsidiaries and affiliates

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Investment securities (corporate stock) .....	¥243	¥189	\$2,955

#### (2) Pledged Assets

The following assets were pledged as collateral in substitution for guarantee money paid.

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Short-term Loans			
(Current Assets "Other") .....	¥ 22	¥21	\$ 262
Investment securities .....	94	94	1,147
Long-term Loans			
(Investments and Other Assets "Other") .....	300	321	3,650
	¥416	¥436	\$5,059

#### (3) Contingent Liabilities

As of March 31, 2012 and 2011, the Company was contingently liable for guarantees as follows:

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Guarantees of loans from banks .....	¥ 1	¥ 2	\$ 17

#### (4) Commitments

The Company had a total of ¥4,300 million (\$52,350 thousand) of overdraft contracts and credit lines from two banks to facilitate the availability of efficient funds as of March 31, 2012 and 2011, respectively. The unutilized portion was ¥4,300 million (\$52,350 thousand) as of March 31, 2012 and 2011, respectively.



## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### (5) Provision for loss on construction contracts

Provision for loss on construction contracts is provided for the amount equivalent to cover future loss by evaluating individual construction from which loss is expected and reasonably estimated.

Cost on contracts in progress and provision account in relation to the construction works, which the expected loss becomes probable are represented in current assets and liabilities, respectively without netting.

Among cost of contracts in progress, amount in aggregate corresponding to provision for loss on construction works is 9 million yen (\$111 thousand) and 91 million yen at March 31, 2012 and 2011, respectively.

Provision for loss on construction contracts, which were included in cost of sales for completed construction contracts, amounted to 196 million yen (\$2,392 thousand) and 148 million yen for the year ended March 31, 2012 and 2011, respectively.

## 5. Notes to the Consolidated Statements of Income

### (1) The major components of "Selling, General and Administrative Expenses"

For the year ended March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Employees' salaries and allowances .....	<b>¥4,066</b>	¥ 4,009	<b>\$ 49,502</b>
Net periodic pension expense .....	<b>178</b>	148	<b>2,170</b>
Accrued bonus to directors .....	<b>43</b>	41	<b>517</b>
Provision of allowance for doubtful accounts .....	<b>11</b>	77	<b>132</b>

### (2) Research and Development Expenses

Research and development expenses, which were included in general and administrative expenses, amounted to ¥392 million (\$4,775 thousand) for the year ended March 31, 2012 and ¥379 million for the year ended March 31, 2011.

### (3) Components of gain on sale of tangible fixed assets

For the year ended March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Machinery and equipment .....	<b>¥ 9</b>	¥19	<b>\$ 105</b>
Others .....	<b>2</b>	2	<b>28</b>
	<b>¥ 11</b>	¥21	<b>\$ 133</b>

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### (4) Components of loss on sale of tangible fixed assets

For the year ended March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Structures .....	¥ -	¥11	\$ -
Machinery and equipment .....	5	-	67
	<u>¥ 5</u>	<u>¥11</u>	<u>\$ 67</u>

### (5) Components of loss on disposal of tangible fixed assets

For the year ended March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Buildings .....	¥153	¥ 60	\$1,862
Machinery and equipment .....	41	16	494
Others .....	16	12	198
	<u>¥210</u>	<u>¥ 88</u>	<u>\$2,554</u>

## 6. Other Comprehensive Income

The following table presents reclassification adjustments and tax effects allocated to each component of other comprehensive income for the year ended March 31, 2012.

For the year ended March 31, 2012	Millions of yen	Thousands of U.S. dollars (Note 3)
Valuation difference on available-for-sale securities		
Amount recognized in the period .....	¥ (149)	\$ (1,818)
Amount of recycling .....	(0)	(0)
Before income tax effect adjustment .....	¥ (149)	\$ (1,818)
Amount of income tax effect .....	74	909
Valuation difference on available-for-sale securities ...	¥ (75)	\$ (909)
Foreign currency translation adjustments		
Amount recognized in the period .....	(37)	(449)
Total other comprehensive income .....	<u>¥ (112)</u>	<u>\$ (1,358)</u>

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### 7. Notes to the Consolidated Statements of Changes in Net Assets

For the year ended March 31, 2012

#### (1) Type and number of outstanding shares

Type of shares	Thousands of shares			Balance at March 31, 2012
	Balance at March 31, 2011	Increase in shares during the year	Decrease in shares during the year	
Issued stock:				
Common stock .....	97,616	-	-	97,616
Treasury stock:				
Common stock .....	9,496	6	-	9,503

#### (2) Dividends

##### (i) Dividends paid to shareholders

Resolution	Type of shares	Amount (Millions of yen)	Amount (Thousands of US dollars)	Resources	Amount per share (Yen)	Amount per share (US dollars)	Shareholders' cut-off date	Effective date
Board of directors (May 13, 2011)	Common stock	¥616	\$7,419	Retained earnings	¥7	\$0.08	March 31, 2011	June 8, 2011

##### (ii) Dividends with a shareholders' cut-off date during the current fiscal year but an effective date subsequent to the current fiscal year

Resolution	Type of shares	Amount (Millions of yen)	Amount (Thousands of US dollars)	Resources	Amount per share (Yen)	Amount per share (US dollars)	Shareholders' cut-off date	Effective date
Board of directors (May 15, 2012)	Common stock	¥617	\$7,510	Retained earnings	¥7	\$0.09	March 31, 2012	June 7, 2012

For the year ended March 31, 2011

#### (1) Type and number of outstanding shares

Type of shares	Thousands of shares			Balance at March 31, 2011
	Balance at March 31, 2010	Increase in shares during the year	Decrease in shares during the year	
Issued stock:				
Common stock .....	97,616	-	-	97,616
Treasury stock:				
Common stock .....	9,484	12	-	9,496

## Notes to the Consolidated Financial Statements

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### (2) Dividends

#### (i) Dividends paid to shareholders

Resolution	Type of shares	Amount (Millions of yen)	Amount (Thousands of US dollars)	Resources	Amount per share (Yen)	Amount per share (US dollars)	Shareholders' cut-off date	Effective date
Board of directors (May 14, 2010)	Common stock	¥616	\$6,631	Retained earnings	¥7	\$0.07	March 31, 2010	June 8, 2010

#### (ii) Dividends with a shareholders' cut-off date during the current fiscal year but an effective date subsequent to the current fiscal year

Resolution	Type of shares	Amount (Millions of yen)	Amount (Thousands of US dollars)	Resources	Amount per share (Yen)	Amount per share (US dollars)	Shareholders' cut-off date	Effective date
Board of directors (May 13, 2011)	Common stock	¥616	\$7,419	Retained earnings	¥7	\$0.08	March 31, 2011	June 8, 2011

## 8. Notes to the Consolidated Statements of Cash Flows

Cash and Cash Equivalents at March 31, 2012 and 2011 consisted of:

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Cash and deposits .....	¥22,077	¥13,461	\$268,767
Certificates of deposit (Short-term investment securities) .....	3,000	10,000	36,523
Cash and cash equivalents .....	¥25,077	¥23,461	\$305,290

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### 9. Leases

Information regarding finance leases as lessor for the years ended March 31, 2012 and March 31, 2011 were as follows:

(1) Details of Lease investment assets

Current assets

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Lease receivables .....	¥4,491	¥4,191	\$54,673
Estimated salvage value .....	803	735	9,777
Receipt interest equivalent value .....	(514)	(577)	(6,257)
Lease investment assets .....	¥4,780	¥4,349	\$58,193

(2) The receiving schedule after April 1, 2012 and April 1, 2011 of lease receivables and investment assets was as follows:

Lease receivables (Current assets)

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Due within one year .....	¥ 4	¥ 6	\$ 45
Due after one to two years .....	2	4	30
Due after two to three years .....	2	2	30
Due after three to four years .....	3	2	30
Due after four to five years .....	2	3	30
Due after five years .....	1	3	9

Lease investment assets (Current assets)

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Due within one year .....	¥1,563	¥ 1,487	\$ 19,032
Due after one to two years .....	1,221	1,158	14,865
Due after two to three years .....	885	811	10,779
Due after three to four years .....	539	503	6,559
Due after four to five years .....	236	196	2,872
Due after five years .....	47	36	566

## Notes to the Consolidated Financial Statements

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Information regarding operating lease transactions for the year ended March 31, 2012 and March 31, 2011 were as follows:

Future minimum lease payments on noncancellable leases

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Due within one year .....	¥ 598	¥335	\$7,276
Due over one year .....	750	725	9,133
	<u>¥ 1,348</u>	<u>¥1,060</u>	<u>\$16,409</u>

### 10. Financial Instrument

#### (1) Status of Financial Instruments

##### (i) Policy regarding financial instruments

The Companies limit the scope of its cash and fund management activities to short-term deposits, and have a policy of relying principally on bank borrowings.

The Companies utilize hedging instruments in order to reduce the companies' risk of fluctuations in interest rates, and have a policy of not engaging in derivative transactions for speculative purposes.

##### (ii) Type of financial instruments and related risk

In the course of its business activities, the Companies are exposed to credit risk arising from notes receivable, accounts receivable from construction contracts and other that are outstanding from its customers.

The Companies are exposed to market price risk for short-term investment securities and investment securities because of short-term maturities, held-to-maturity debt securities and stocks of other companies with which the Companies have business relationship.

In the course of its business activities, the Companies notes payable, accounts payable for construction contracts and others are mostly payable within four months.

The Companies have loans payable up to five years from the date of the closing of accounts. Although the Companies are exposed to liquidity risk from the portion of the loans payable, the Companies use interest rate swap transactions in order to minimize the risk of fluctuation in interest rates on such borrowings.

Please note that further information regarding the method of hedge accounting, hedging instruments and hedged items, hedging policy, and the assessment of the effectiveness of hedging activities may be found in the section "2. Summary of Significant Accounting Policies, (9) Hedge Accounting".

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(iii) System for management of financial instruments

a. Credit risk management (the risk that counterparties may default on their obligations to the Companies)

The Companies have prepared an official policy for managing credit exposures. The Companies establish a payment term and credit limit for each customer in every branch and every business office. Credit risk management section of head office monitors the outstanding balances of customers on a regular basis and changes collection terms or credit limits in case based on the financial performance of each customer. These procedures are also performed by the consolidated subsidiaries to reduce credit risk.

Credit risk related to held-to-maturity debt securities and derivative transactions, the Companies believe the credit risk is minimal as they hold government bonds only as well as the fact that they only have derivative transactions with highly rated financial institutions.

b. Market risk management (the risks arising from fluctuations in interest rates, prices and other indicators)

The Companies use interest rate swap transactions in order to minimize the risk of fluctuation in interest rates on borrowings.

For marketable securities and investment securities, the Companies periodically confirm the market value of such financial instruments and the financial position of the issuers. The Companies review the status of these investments on a continuing basis in order to take into consideration of the market conditions and relationship with the client.

The execution and management of the derivative transactions follow the official rules that determine authority and the ceiling of the transactions, and the approval of the director in charge.

c. Liquidity risk management (the risk that the Companies may not be able to meet its payment obligations on the schedules date)

The Companies plan capital requirements based on reviewing each branch's section report and manage liquidity risk by maintaining fluidity of their capital. These procedures are also performed by the consolidated subsidiaries to manage liquidity risk. When a group company faces shortage of operating funds, the companies use group financing.

(iv) Supplementary explanation of the estimated fair value of financial instruments and related matters

The estimated fair value of financial instruments is based on their market prices and other indicators. When there is no market price available, the Companies use reasonable assumptions to estimate the fair value. Since factors that may result in fluctuations in value are taken into account in estimating the price, this price may fluctuate when different assumptions are used.

The contract (notional) amount of derivatives in the section "Estimated Fair Value and Other Matters Related to Financial Instruments" is not an indicator of the actual risk involved in derivative transactions.

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### (2) Estimated Fair Value and Other Matters Related to Financial Instruments

Carrying value on the consolidated balance sheet as of March 31, 2012 and unrealized gains (losses) are shown in the following table. Please note that for those items of which obtaining an estimated fair value is deemed to be extremely difficult, such differences are not stated (Please refer to note 2).

	Millions of yen			Millions of yen		
	2012			2011		
	Book value	Fair market value	Difference	Book value	Fair market value	Difference
(1) Cash and deposit .....	¥ 22,077	¥22,077	¥ -	¥ 13,461	¥13,461	¥ -
(2) Notes receivable, accounts receivable from completed construction contracts and other .....	59,011	59,011	-	51,946	51,946	-
(3) Short-term investment securities .....	3,000	3,000	-	10,000	10,000	-
(4) Investment securities ...	2,927	2,931	4	3,074	3,077	3
<b>Total assets</b>	<b>¥ 87,015</b>	<b>¥87,019</b>	<b>¥ 4</b>	<b>¥ 78,481</b>	<b>¥78,484</b>	<b>¥ 3</b>
(5) Notes payable, accounts payable for construction contracts and other .....	¥ 36,343	¥36,343	¥ -	¥ 32,310	¥32,310	¥ -
(6) Accounts payable-other ...	13,079	13,079	-	10,363	10,363	-
(7) Short-term loans payable	771	771	-	778	778	-
(8) Long-term loans payable (*)	10,160	10,209	(48)	12,300	12,357	(57)
<b>Total liabilities</b>	<b>¥ 60,353</b>	<b>¥60,402</b>	<b>¥ (48)</b>	<b>¥ 55,751</b>	<b>¥55,808</b>	<b>¥ (57)</b>
<b>Derivatives transactions</b>	-	-	-	-	-	-

	Thousands of U.S. dollars (Note 3)		
	2012		
	Book value	Fair market value	Difference
(1) Cash and deposit .....	\$268,767	\$268,767	\$ -
(2) Notes receivable, accounts receivable from completed construction contracts and other .....	718,424	718,424	-
(3) Short-term investment securities .....	36,523	36,523	-
(4) Investment securities ...	35,642	35,687	44
<b>Total assets</b>	<b>\$1,059,356</b>	<b>\$1,059,401</b>	<b>\$ 44</b>
(5) Notes payable, accounts payable for construction contracts and other .....	\$442,452	\$442,452	\$ -
(6) Accounts payable-other ...	159,234	159,234	-
(7) Short-term loans payable	9,387	9,387	-
(8) Long-term loans payable (*)	123,701	124,291	(589)
<b>Total liabilities</b>	<b>\$734,774</b>	<b>\$735,364</b>	<b>\$ (589)</b>
<b>Derivatives transactions</b>	-	-	-

(\*) Current portion of long-term loans payable were included in Long-term loans payable



## Notes to the Consolidated Financial Statements

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### Note

#### 1. Valuation method of fair value of financial instruments

##### Asset

##### (1) Cash and deposits, and (2) Notes receivable, accounts receivable from construction contracts and other

Since these items are settled in a short period of time and have estimated fair values that are virtually the same as the carrying value on the Company's book, the book value has been used.

##### (3) Short-term investment securities

Since these items are the certificates of deposits that settled in a short period of time and have estimated fair values that are virtually the same as the carrying value on the Company's book, the book value has been used.

##### (4) Investment securities

The estimated fair values of these items are as follows. Stocks are valued at quoted price in active markets. Bonds are valued at the price provided by the financial institutions.

##### Liabilities

##### (5) Notes payable, accounts payable for construction contracts and other, (6) Accounts payable-other, (7) Short-term loans payable

Since these items are settled in a short period of time and have estimated fair values that are virtually the same as the carrying value on the Company's book, the book value has been used.

##### (8) Long-term loans payable

Fair values of long-term loans payable are calculated by discounting the total amount of the principal and interest of such borrowed money at the interest rates considered to be applicable to new borrowings.

The long-term loans payable with variable interest rates are treated as exceptions for interest rate swaps.

These are calculated by discounting the total amount of the principal and interest of such borrowed money processed the same as the interest swap rate at the rational estimate interest rates to be applicable to similar borrowings.

##### Derivative transactions

The fair value of interest rate swaps subject to special treatment embedded in long-term loans subject to hedging is included in the fair value of the corresponding long-term loan. (Note 1 (8))

#### 2. Items for which obtaining an estimated fair value is deemed to be extremely difficult

Items	Book value Millions of yen	Book value Millions of yen	Thousands of U.S. dollars (Note 3)
	<u>2012</u>	<u>2011</u>	<u>2012</u>
Unlisted shares	¥ 758	¥ 705	\$9,227

The items were not included in "(4) Investment securities" at March 31, 2012 and 2011, because they were not publicly traded, and obtaining an estimated fair value is deemed to be extremely difficult.

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### 3. Scheduled amortization amounts, following the date of the consolidated accounts, for monetary claims and securities with maturity dates

	Millions of yen				Millions of yen			
	March 31, 2012				March 31, 2011			
	Within 1 year	Over 1 year but within 5 years	Over 5 year but within 10 years	Over 10 years	Within 1 year	Over 1 year but within 5 years	Over 5 year but within 10 years	Over 10 years
Cash and deposit .....	¥21,879	¥ -	¥ -	¥ -	¥13,361	¥ -	¥ -	¥ -
Notes receivable, accounts receivable from completed construction contracts and other .....	59,011	-	-	-	51,946	-	-	-
Short-term investment securities .....	3,000	-	-	-	10,000	-	-	-
Investment securities ...	-	-	45	-	-	-	45	-
<b>Asset total</b>	<b>¥83,890</b>	<b>¥ -</b>	<b>¥ 45</b>	<b>¥ -</b>	<b>¥75,307</b>	<b>¥ -</b>	<b>¥ 45</b>	<b>¥ -</b>

	Thousands of U.S. dollars (Note 3)			
	March 31, 2012			
	Within 1 year	Over 1 year but within 5 years	Over 5 year but within 10 years	Over 10 years
Cash and deposit .....	\$266,362	\$ -	\$ -	\$ -
Notes receivable, accounts receivable from completed construction contracts and other .....	718,424	-	-	-
Short-term investment securities .....	36,523	-	-	-
Investment securities ...	-	-	548	-
<b>Asset total</b>	<b>\$1,021,309</b>	<b>\$ -</b>	<b>\$ 548</b>	<b>\$ -</b>

### 4. Scheduled repayment amounts from the date of the closing of the consolidated accounts for long-term loans.

Please note that "Short-term loans payable and long-term loans payable"

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### 11. Investment Securities

Investment securities as of March 31, 2012 and 2011 were as follows:

(1) Held-to-maturity debt securities with market quotations

	Millions of yen					
	2012			2011		
	Fair market value	Book value	Difference	Fair market value	Book value	Difference
<b>Securities with unrealized gains</b>						
Governmental and municipal bonds ...	¥48	¥45	¥3	¥48	¥45	¥3
<b>Securities with unrealized losses</b>						
Governmental and municipal bonds ...	-	-	-	-	-	-
<b>Total</b>	<b>¥48</b>	<b>¥45</b>	<b>¥3</b>	<b>¥48</b>	<b>¥45</b>	<b>¥3</b>

	Thousands of U.S. dollars (Note 3)		
	2012		
	Fair market value	Book value	Difference
<b>Securities with unrealized gains</b>			
Governmental and municipal bonds..	\$589	\$545	\$44
<b>Securities with unrealized losses</b>			
Governmental and municipal bonds..	-	-	-
<b>Total</b>	<b>\$589</b>	<b>\$545</b>	<b>\$44</b>

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### (2) Marketable securities

	Millions of yen					
	2012			2011		
	Acquisition cost	Fair market value	Difference	Acquisition cost	Fair market value	Difference
<b>Marketable securities with unrealized gains</b>						
Equity securities .....	¥1,948	¥2,269	¥321	¥1,968	¥2,454	¥486
Debt securities:						
Convertible bonds ...	-	-	-	-	-	-
Others .....	-	-	-	-	-	-
<b>Sub total</b>	<b>¥1,948</b>	<b>¥2,269</b>	<b>¥321</b>	<b>¥1,968</b>	<b>¥2,454</b>	<b>¥486</b>
<b>Marketable securities with unrealized losses</b>						
Equity securities .....	¥ 673	¥ 614	¥ (59)	¥ 650	¥ 575	¥ (75)
Debt securities:						
Convertible bonds ...	-	-	-	-	-	-
Others .....	-	-	-	-	-	-
<b>Sub total</b>	<b>¥ 673</b>	<b>¥ 614</b>	<b>¥ (59)</b>	<b>¥ 650</b>	<b>¥ 575</b>	<b>¥ (75)</b>
<b>Total</b>	<b>¥2,621</b>	<b>¥2,883</b>	<b>¥ 262</b>	<b>¥2,618</b>	<b>¥3,029</b>	<b>¥ 411</b>

Thousands of U.S. dollars (Note 3)

	2012		
	Acquisition cost	Fair market value	Difference
<b>Marketable securities with unrealized gains</b>			
Equity securities .....	\$23,720	\$27,625	\$ 3,905
Debt securities:			
Convertible bonds ...	-	-	-
Others .....	-	-	-
<b>Sub total</b>	<b>\$23,720</b>	<b>\$27,625</b>	<b>\$ 3,905</b>
<b>Marketable securities with unrealized losses</b>			
Equity securities .....	\$ 8,188	\$ 7,473	\$ (715)
Debt securities:			
Convertible bonds ...	-	-	-
Others .....	-	-	-
<b>Sub total</b>	<b>\$ 8,188</b>	<b>\$ 7,473</b>	<b>\$ (715)</b>
<b>Total</b>	<b>\$ 31,908</b>	<b>\$35,098</b>	<b>\$ 3,190</b>

Non-marketable securities (book value ¥515 million (\$6,272 thousand) were not included in “Marketable securities” at March 31, 2012, because it is not practicable to estimate the fair value because of each of market prices and difficulty in estimating fair value without incurring excessive cost.

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

(3) Marketable securities sold for the years ended March 31, 2012 and 2011 were as follows:

	Millions of yen					
	2012			2011		
	Proceeds from sales	Gains on sales	Losses on sales	Proceeds from sales	Gains on sales	Losses on sales
Marketable securities ...	¥ 1	¥ -	¥ 0	¥ -	¥ -	¥ -

	Thousands of U.S. dollars (Note 3)		
	2012		
	Proceeds from sales	Gains on sales	Losses on sales
Marketable securities ...	\$ 7	\$ -	\$ 2

## 12. Derivative and Hedging Activities

For the year ended March 31, 2012 and 2011

1. Derivatives transactions for which hedge accounting does not apply

None

2. Derivatives transactions for which hedge accounting applies

Method of Hedging accounting:	Type of transaction	Hedge item	Millions of yen					
			March 31, 2012			March 31, 2011		
			Contract amount	Portion over 1 year	Fair value	Contract amount	Portion over 1 year	Fair value
Special treatment of interest-rate swaps	Interest rate swap transaction Floating receiving, fixed payment	Long-term loans payable	¥8,500	¥5,000	Note	¥12,078	¥4,500	Note

Method of Hedging accounting:	Type of transaction	Hedge item	Thousands of U.S. dollars (Note 3)					
			March 31, 2012					
			Contract amount	Portion over 1 year	Fair value			
Special treatment of interest-rate swaps	Interest rate swap transaction Floating receiving, fixed payment	Long-term loans payable	\$103,482	\$60,872	Note			

Note) The fair value of interest rate swaps subject to special treatment embedded in long-term loans subject to hedging is included in the fair value of the corresponding long-term loan.

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### 13. Retirement Benefits

The Company and its domestic consolidated subsidiaries operate a severance payment plan. On October 1, 2008, the Company and its domestic consolidated subsidiaries have transferred from the qualified pension plan to the defined benefit pension plan. The impact of this transfer on profit and loss was immaterial. Furthermore, an additional payment is allowed in certain cases.

33 (33 at March 31, 2011) domestic consolidated subsidiaries participate in another type of contributory severance payment plan, operated by two independent pension plans.

1) The reserve for retirement benefits at March 31, 2012 and 2011 was summarized as follows:

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Projected benefit obligations .....	<b>¥(9,890)</b>	¥(10,314)	<b>\$(120,400)</b>
Plan assets .....	<b>7,426</b>	8,059	<b>90,405</b>
Unfounded benefit obligations .....	<b>(2,464)</b>	(2,255)	<b>(29,995)</b>
Unrecognized actuarial differences .....	<b>1,009</b>	940	<b>12,287</b>
Unrecognized past service obligations .....	<b>(498)</b>	(661)	<b>(6,064)</b>
	<b>¥ (1,953)</b>	¥ (1,976)	<b>\$ (23,772)</b>

Note) Domestic consolidated subsidiaries calculate the projected benefit obligation by the simple method permitted under the Japanese accounting standard.

The net periodic pension expense was summarized as follows:

For the year ended March 31	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Service costs .....	<b>¥420</b>	¥413	<b>\$5,107</b>
Interest costs .....	<b>257</b>	256	<b>3,130</b>
Expected return on plan assets .....	<b>(201)</b>	(222)	<b>(2,453)</b>
Amortization of unrecognized actuarial differences ...	<b>155</b>	108	<b>1,891</b>
Amortization of unrecognized past service obligations .	<b>(163)</b>	(163)	<b>(1,981)</b>
	<b>¥468</b>	¥392	<b>\$5,694</b>

Note) Service costs include the net periodic pension expense incurred by certain consolidated subsidiaries, which adopt the simple method for calculation of projected benefit obligations.

2) Assumptions used in calculation of the above information:

Method of attributing the projected benefits to period of services	2012	2011
	Benefit/year of service approach	Benefit/ year of service approach
Discount rate .....	<b>2.5%</b>	2.5%
Expected rate of return .....	<b>2.5%</b>	2.5%

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### 14. Accounting for Income Taxes

The Company and its domestic subsidiaries were subject to several taxes based on income, which in the aggregate resulted in a statutory tax rate of approximately 40.69% for the year ended March 31, 2012 and 2011. Foreign subsidiaries were subject to the income taxes of the countries in which they operated.

At March 31, 2012 and 2011, significant components of deferred tax assets and liabilities were as follows:

March 31, 2012	Millions of yen	Thousands of U.S. dollars (Note 3)
Deferred tax assets:		
Valuation loss on merchandise .....	¥338	\$4,123
Tax loss carry forwards .....	476	5,799
Allowance for doubtful accounts .....	41	502
Employee retirement benefit .....	697	8,482
Accrued expenses .....	534	6,499
Impairment loss on fixed assets .....	639	7,777
Others .....	596	7,253
Sub total of deferred tax assets	<u>3,321</u>	<u>40,435</u>
Less valuation allowance	<u>(1,324)</u>	<u>(16,124)</u>
Total of deferred tax assets	<u>1,997</u>	<u>24,311</u>
Deferred tax liabilities		
Accelerated depreciation of fixed assets .....	(381)	(4,639)
Valuation difference on available-for-sale securities .....	(92)	(1,120)
Others .....	(10)	(117)
Total of deferred tax liabilities	<u>(483)</u>	<u>(5,876)</u>
Net deferred tax assets	<u>1,514</u>	<u>18,435</u>
Deferred tax assets (Current Assets) .....	1,006	12,247
Deferred tax assets (Non-current Assets) .....	512	6,240
Deferred tax liabilities (Current Liabilities) .....	(4)	(52)

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

March 31, 2011	Millions of yen
Deferred tax assets:	
Valuation loss on merchandise .....	¥381
Tax loss carry forwards .....	638
Allowance for doubtful accounts .....	160
Employee retirement benefit .....	804
Accrued expenses .....	564
Impairment loss on fixed assets .....	751
Others .....	534
Sub total of deferred tax assets	3,832
Less valuation allowance	(1,602)
Total of deferred tax assets	<u>2,230</u>
Deferred tax liabilities	
Accelerated depreciation of fixed assets .....	(436)
Valuation difference on available-for-sale securities .....	(167)
Others .....	(17)
Total of deferred tax liabilities	<u>(620)</u>
Net deferred tax assets	<u>1,610</u>
Deferred tax assets (Current Assets) .....	1,007
Deferred tax assets (Non-current Assets) .....	611
Deferred tax liabilities (Current Liabilities) .....	(8)

For the year ended March 31, 2012, the reconciliation of the statutory tax rate to the effective income tax rate was as follows:

For the year ended March 31, 2012	<u>2012</u>	
Statutory tax rate .....	<b>40.69</b>	%
Adjustments		
Permanent non-deductible differences such as entertainment expenses etc. ....	<b>2.14</b>	
Inhabitant tax per capital .....	<b>3.21</b>	
Valuation allowance for deferred tax assets .....	<b>(2.27)</b>	
Reversal of deferred tax assets at the end of the fiscal year due to changes in the tax rate .....	<b>4.27</b>	
Others .....	<b>(1.20)</b>	
Effective income tax rate .....	<u><b>46.84</b></u>	%

The Company has omitted reconciliation between the statutory tax rate and the effective tax rate for financial statement purposes for the year ended March 31, 2011 because the difference between these rates was less than 5%.



## **Notes to the Consolidated Financial Statements**

*For the years ended March 31, 2012 and 2011*

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### Note

The “Act regulating revision of part of the Income Tax Act and other related laws/regulations, in order to establish a taxation system that reflects structural changes in the economy and society” (2011, Law No. 114) and the “Act regarding securing funds necessary for implementing programs promoting recovery from the Great East Japan Earthquake,” (2011, Law No. 117) were promulgated on December 2, 2011 and the staged reduction of national corporate tax rate and a special reconstruction corporate tax will apply to corporate taxes effective for fiscal years beginning on or after April 1, 2012. As a result, the effective statutory tax rate used to measure the company’s deferred tax assets and liabilities was changed from 40.69% to 38.01% for the temporary differences expected to be realized or settled from April 1, 2012 and March 31, 2015 and from 40.69% to 35.64% for those on or after April 1, 2015.

Accordingly, the net value of deferred tax assets (excluding the value of deferred tax liabilities) decreased by ¥158 million (\$1,927 thousand), while deferred income tax calculated for fiscal 2011 increased by ¥172 million (\$2,090 thousand) and the valuation difference on available-for-sale securities increased by ¥13 million (\$163 thousand).

### **15. Segment Information**

#### (1) Outline of Reporting Segments

The Company has defined its reporting segments to be units composing the Company, for which financial information can be separately obtained. The Company’s Board of Directors periodically monitors these business segments in order to determine the allocation of management resources and evaluate business results.

The Companies draw up a comprehensive strategy about construction work and a product and service by each management section of the Companies and the main consolidated subsidiary, and develop operation.

Accordingly, the Companies have categorized its operations by products and services that based on each management section of the Companies and the main consolidated subsidiary. The Reporting Segments are Construction, Material sales and Leasing business.

The Construction segment manufactures pavement, engineering, building and business about the overall other construction. The Material sales segment manufactures asphalt, emulsion and the overall other production and sales business for pavement and materials. The Leasing business segment engages in manufactures the leases business of the car and apparatuses for office work.

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### (2) Calculation Method of Sales, Income (Loss), Assets, Liabilities and Other Items by Reporting Segments

The accounting methods used in the accounting for reporting segments are basically the same as the “Important Items Regarding the Preparation of the Consolidated Financial Statements”. Please note that the income (loss) figures of the reporting segments are operating income-based figures.

Inter-segment sales and transfers are based market prices.

### (3) Sales, Income (Loss), Assets, Liabilities and Other Items by Reporting Segments

For the year ended March 31, 2012	Millions of yen					Consolidate d total
	Construction	Material sales	Leasing business	Other	Adjustment	
Sales						
Sales to external customers ...	¥106,056	¥ 23,361	¥ 4,041	¥ 952	¥ -	¥134,410
Inter-segment sales .....	198	8,287	770	345	(9,600)	-
Total .....	106,254	31,648	4,811	1,297	(9,600)	134,410
Segment income .....	¥ 2,068	¥ 4,629	¥ 177	¥ (16)	¥ (2,683)	¥ 4,175
Segment Assets .....	¥ 64,530	¥ 25,128	¥ 8,616	¥ 2,734	¥ 27,077	¥128,085
Depreciation .....	¥ 888	¥ 1,205	¥ 482	¥ 51	¥ 70	¥ 2,696
Increase of tangible fixed assets and intangible assets .....	¥ 836	¥ 1,881	¥ 542	¥ 49	¥ 92	¥ 3,400

For the year ended March 31, 2011	Millions of yen					Consolidated total
	Construction	Material sales	Leasing business	Other	Adjustment	
Sales						
Sales to external customers ...	¥100,954	¥ 20,922	¥ 4,288	¥ 866	¥ -	¥127,030
Inter-segment sales .....	109	8,326	796	323	(9,554)	-
Total .....	101,063	29,248	5,084	1,189	(9,554)	127,030
Segment income .....	¥ 1,756	¥ 4,399	¥ 225	¥ (4)	¥ (2,536)	¥ 3,840
Segment Assets .....	¥ 59,910	¥ 22,253	¥ 8,579	¥ 2,706	¥ 26,156	¥119,604
Depreciation .....	¥ 781	¥ 1,298	¥ 652	¥ 47	¥ 70	¥ 2,848
Increase of tangible fixed assets and intangible assets .....	¥ 780	¥ 622	¥ 573	¥ 287	¥ 127	¥ 2,389

For the year ended March 31, 2012	Thousands of U.S. dollars (Note 3)					Consolidated total
	Construction	Material sales	Leasing business	Other	Adjustment	
Sales						
Sales to external customers ...	\$1,291,158	\$284,400	\$ 49,201	\$ 11,594	\$ -	\$ 1,636,353
Inter-segment sales .....	2,408	100,899	9,370	4,195	(116,872)	-
Total .....	1,293,566	385,299	58,571	15,789	(116,872)	1,636,353
Segment income .....	\$ 25,181	\$ 56,360	\$ 2,159	\$ (205)	\$ (32,665)	\$ 50,830
Segment Assets .....	\$ 785,608	\$305,915	\$104,904	\$ 33,286	\$ 329,644	\$ 1,559,357
Depreciation .....	\$ 10,806	\$ 14,668	\$ 5,865	\$ 630	\$ 855	\$ 32,824
Increase of tangible fixed assets and intangible assets .....	\$ 10,177	\$ 22,896	\$ 6,595	\$ 595	\$ 1,127	\$ 41,390

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

Note) 1. "Others" includes the real estate, development and sales of the software, sales of the apparatus for office work, non-life insurance agency, and administration of sports facilities.

2. "Adjustment" is as follows:

	Millions of yen		Thousands of
	2012	2011	U.S. dollars (Note 3)
Segment income			2012
Transaction eliminations during segment .....	¥ 45	¥ 48	\$ 546
Corporate expense (*).....	¥ (2,728)	¥ (2,584)	\$ (33,211)
Total .....	¥ (2,683)	¥ (2,536)	\$ (32,665)

\*Corporate expenses mainly comprise headquarters' general and administrative expenses that are not allocable to any reporting segment.

	Millions of yen		Thousands of
	2012	2011	U.S. dollars (Note 3)
Segment assets			2012
Transaction eliminations during segment .....	¥ (522)	¥ (540)	\$ (6,354)
Corporate assets (*).....	¥ 27,599	¥ 26,696	\$ 335,998
Total .....	¥ 27,077	¥ 26,156	\$ 329,644

\*Corporate assets mainly comprise operative fund (cash and deposits), long-term investment capital and general and administrative assets that are not allocable to any reporting segment.

Depreciation and Increase of tangible fixed assets and intangible assets adjustment of the "Other" category are not allocable to any reporting segment, and it are the expense of the companies headquarter reporting.

3. Segment profit is reconciled with operating income on the consolidated financial statements.

### Information on Relevant

#### (a) Information about products and services

Information about products and services is omitted as the Company classifies such segments in the same way as it does its reporting segments.

#### (b) Information about geographic areas

##### (i) Operating revenues

Information about geographic areas is omitted as operating revenues attributable to the third-party customers in Japan exceed 90% of the operating revenues reported in the Consolidated Statements of Income.

##### (ii) Property, plant and equipment

Information about geographic areas is omitted as property, plant and equipment located in Japan exceed 90% of the property, plant and equipment reported in the Consolidated Balance Sheets.

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### (c) Information about major customers

For the year ended March 31, 2011

Customers	Net sales Millions of yen	Relevant segment
Ministry of Land, Infrastructure, Transport and Tourism	¥ 13,177	Construction

For the year ended March 31, 2012

As net sales within net sales to outside customers do not account for more than 10% of total net sales in the consolidated statements of income, the disclosure of relevant information is omitted.

### Information on Impairment Loss on Fixed Assets by reporting segment

For the year ended March 31, 2011

March 31, 2011	Millions of yen					
	Construction	Material sales	Leasing business	Other	Adjustment	Total
Impairment loss	¥16	¥ -	¥ -	¥ 32	¥ -	¥ 48

Note) "Others" includes the real estate, development and sales of the software, sales of the apparatus for office work, non-life insurance agency, and administration of sports facilities.

For the year ended March 31, 2012

No related items.

### Information on Amortization on Goodwill and Unamortized Balance by reporting segment

No related items for the years ended March 31, 2012 and 2011.

### Information on Gain on Negative Goodwill by reporting segment

Information on gain on negative goodwill by reporting segments is omitted, as the amount was insignificant as of and for the years ended March 31, 2012 and 2011.

### Geographic Segment Information

Segment information classified by geographic area was omitted because the majority of the Companies' operations were performed in Japan.

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### Export Sales and Sales by overseas subsidiaries

Segment information for export sales and sales by overseas subsidiaries was omitted since such sales make up less than 10% of consolidated sales and are, thus, immaterial.

## 16. Related Party Transactions

The material transactions of the Company with related companies and individuals, excluding transactions with consolidated subsidiaries which were eliminated in the consolidated financial statements and other than those disclosed elsewhere in these financial statements, for the years ended March 31, 2012 and 2011 were as follows:

Name of related company	Paid-in capital	Principal Business	Equity ownership percentage by the company	Transaction		Resulting accounting balance			
				For the year ended March 31		At March 31			
				2012	2011	2012	2011		
Shimizu Corporation	¥74,365 million	Construction & Development	24.96%	Construction contracts	¥10,625 \$(129,353)	¥9,059	Accounts receivables from completed construction contracts	¥5,587 \$(68,017)	¥4,355
							Advances received on uncompleted construction contracts	¥82 \$(995)	63
				Material sales	¥3 \$(39)	¥7	Accounts receivable	¥2 \$(20)	¥1
				Construction order	¥10 \$(117)	¥-	Accounts payable-other	¥3 \$(38)	¥-

The terms and conditions of the above transactions are on an arm's-length basis.

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### 17. Per Share Data

Per Share	Yen		U.S. dollars (Note 3)
	2012	2011	2012
Net assets	¥643.09	¥627.12	\$7.83
Net income			
Basic .....	¥ 24.20	¥ 23.50	\$0.29
Diluted .....	-	-	-
Cash dividends			
Common shares .....	¥ 7.00	¥ 7.00	\$0.09

Note) Diluted per share amounts are not shown because no convertible bonds have been issued.

Calculation bases for net assets per share for the years ended March 31, 2012 and 2011 were as follows:

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Net assets	¥56,681	¥55,279	\$690,057
Deduction amount .....	¥ 16	¥ 16	\$ 202
(Minority interests) .....	¥ (16)	¥ (16)	\$ (202)
Net assets available to common stockholders ....	¥56,665	¥55,262	\$689,855
Common stock outstanding except for treasury stock (in thousands of shares) .....	88,112	88,119	

Calculation bases for net income per for the years ended March 31, 2012 and 2011 were as follows:

	Millions of yen		Thousands of U.S. dollars (Note 3)
	2012	2011	2012
Net income .....	¥2,133	¥2,071	\$25,964
Net income not available to common stockholders .....	-	-	-
(Net income appropriated as bonuses to directors) .....	-	-	-
Net income available to common stockholders ...	¥2,133	¥2,071	\$25,964
Average common stock outstanding (in thousands of shares) .....	88,116	88,127	

### 18. Subsequent Events

The payment of cash dividends to shareholders on record at March 31, 2012 in the aggregate amount of ¥617 million (\$7,510 thousand) (¥7 per share) was agreed by the Board of Directors on May 15, 2012. The resolution came into force on June 7, 2012.

## Notes to the Consolidated Financial Statements

For the years ended March 31, 2012 and 2011

### 19. Short-term loans payable and long-term loans payable

March 31	Millions of yen		Thousands of U.S. dollars (Note 3)	Average interest rate (%)	Repayment period
	2012	2011	2012		
Short-term loans payable ...	¥ 771	¥ 778	\$ 9,387	1.31	-
Current portion of long-term loans payable .....	3,560	7,639	43,345	2.27	-
Long-term loans payable (excluding current portion) ...	6,600	4,661	80,356	1.43	2014~ 2017
Total	¥10,931	¥13,078	\$133,088		

Annual maturities of long-term loans payable are as follows:

Year ending on March 31	Millions of yen	Thousands of U.S. dollars (Note 3)
2014 .....	0	5
2015 .....	1,000	12,175
2016 .....	100	1,217
2017 .....	5,500	66,959
	¥6,600	\$80,356

### 20. Quarterly information (Unaudited)

	Millions of yen			
	The first quarter Apr 1 - Jun 30, 2011	The second quarter Jul 1 - Sept 30, 2011	The third quarter Oct 1 - Dec 31, 2011	The fourth quarter Jan 1 - Mar 31, 2012
Net Sales .....	¥23,743	¥54,433	¥91,288	¥134,410
Income (loss) before income taxes and minority interests .....	¥ (875)	¥ (287)	¥ 1,295	¥ 4,025
Net Income (loss) .....	¥ (543)	¥ (284)	¥ 490	¥ 2,133
Net Income (loss) of per share (Yen) .....	¥ (6.16)	¥ (3.22)	¥ 5.56	¥ 24.20

  

	Thousands of U.S. dollars (Note 3)			
	The first quarter Apr 1 - Jun 30, 2011	The second quarter Jul 1 - Sept 30, 2011	The third quarter Oct 1 - Dec 31, 2011	The fourth quarter Jan 1 - Mar 31, 2012
Net Sales .....	\$289,061	\$662,681	\$1,111,376	\$1,636,353
Income (loss) before income taxes and minority interests .....	\$ (10,652)	\$ (3,489)	\$ 15,761	\$ 49,000
Net Income (loss) .....	\$ (6,605)	\$ (3,453)	\$ 5,960	\$ 25,964
Net Income (loss) of per share (U.S.dollars) .....	\$ (0.07)	\$ (0.04)	\$ 0.07	\$ 0.29